

for

# AN OUNCE OF PREVENTION...

ar too many people never see the inside of a lawyer's office. When they do, their problems have usually magnified to such an extent that no amount of legal advice or action will keep them out of the courts.

Worse yet, they may learn to their dismay that they have lost thousands of dollars through ignorance of the law — money which might have been saved by a few dollars spent on sound legal advice. Public apathy to personal legal affairs annually takes millions of dollars from the pocketbooks and savings of the American public. In the meantime, our negligent citizens must wait and suffer the anguish of legal entanglements that oftentimes are completely unnecessary and avoidable.

Today most, if not all, of us have become familiar with and have accepted the value of preventive measures in such programs as public health, annual physical and dental checkups and the like — recognizing that they often can head off major problems and illnesses that can mean catastrophic costs.

But how many of us give similar forethought and planning to our legal condition as we go about our daily lives, signing papers, entering into verbal and written contracts, buying, selling or leasing property, getting married, furnishing our homes, trying to collect money due us, starting or dissolving a business — or even building a nest egg to provide for our families if something should happen to the breadwinner?

The adage that "an ounce of prevention is worth a pound of cure" is just as applicable in law as it is in medicine.

Every passing day sees changes in laws, rules and regulations. Yesterday's procedures may be obsolete today. Easily avoidable mistakes can be very costly, both in frustration and in plain hard cash. Even if you don't need a lawyer on a continuing basis — you do need up-to-date legal advice.

Surveys have shown that clients would like to get much more from lawyers than they are getting. They wanted to hold their lawyers responsible for <u>all</u> their legal troubles, even including those they did not tell them about. How then, could lawyers best service the <u>whole client?</u>

One answer, judging from the satisfaction of those in Virginia and elsewhere who have experienced its benefits, is an Annual Legal Checkup, the legal equivalent of the medical "physical examination." It is designed to provide you with an analysis of your legal condition. It puts your lawyer in a position to advise you not only on those problems for which you ask attention — but on those legal needs which the checkup will also reveal to a trained mind.

Once a year in the attorney's office, you and your attorney sit down together and go over the activities of the past 12 months. Your lawyer records, or adds to, an abstract of your legal history, including personal affairs, business affairs, and other relevant matters.

The completed history is then reviewed and analyzed critically from the legal point of view, and your lawyer makes recommendations to you concerning your affairs: suggesting ways of minimizing your taxes, providing more adequate security from liability, or complying more advantageously with federal, state and local rules and regulations and other aspects of legal life affecting you and your family. A lawyer is bound by a professional and ethical oath to keep your affairs confidential.

Such checkups need not be expensive, either. Ask your lawyer what the fee will be before you have the checkup. If it discloses a need for further legal service, it's up to you whether you wish to have the lawyer proceed.

On the last page of this booklet is a checklist of materials you will want to take with you when you see your lawyer. All of the items may not apply to you, but take those that you have and it will expedite the service to you.

If you do not have a lawyer, the Virginia Lawyer Referral Service, a statewide, nonprofit service of the Virginia State Bar, can refer you to a lawyer in your area for an initial consultation at a nominal cost. The toll-free number for the service is (1-800) 552-7977. Richmond residents should phone 648-4014.

You owe it to yourself and your family to make an appointment for an Annual Legal Checkup. Make it soon.

#### 1 PERSONAL DATA:

Name			<del> </del>
Address _			
Social Secu	urity No		·
	•	Place of Birth:	
		Marriage Certi	f.
		United States:	r.
•	•	Address:	I.
		Address:	1
		7,001,033	
		Place of Marria	
	_	Place of Birth:	
HIS OF FI	er Date of Birth.		1
His or Her			
		been reported to S.S.A	
	-		
		give name of court issu	r.
	of adoption and Case	e No.:	:
Other Dep	endents: Names and	addresses	<u>.</u>
	Dates of Birt	th and Ages	
	Relationship	)	-
	Dograa of d	on on don ou	

If previously married:
Name of Spouse
Date of Marriage
Manner of Termination
Certificate of Termination
Service Record: When Inducted
Date and Type of Discharge
2 REAL ESTATE:
Description
When Acquired: Cost Present Value:
Record of DeedSurveyed
Title Insurance or Abstract of Title
Improvements since Purchase:
Encumbrances:
Real Estate Purchased or Sold Within past Tax Year:
Other Property:
Stocks, bonds, cash, mortgages and other assets (Total Value)
Savings accounts, checking accounts
Where are Documents Evidencing Ownership Located
Lacation of Chack Books and Bank Books

#### 3 ESTATE PLAN:

Last Will, Date:	_Where Pre	pared	:
By Whom:	!		
Witnesses:			
Fiduciaries:			
Guardian of Minor Children:			
Any Changes Since Last Will (and/or Trust):			
Family and Other Beneficiaries:	:		
	· ·		<u> </u>
Current Financial Statement:			
What property, if any, is owned by you, y	our spouse,	or by	you and your
spouse jointly:	!		
What obligations do you, your spouse, or y	ou and you	r spou	ise jointly owe,
and how is the obligation evidenced:		·	
4			
T INSURANCE:			
Life Company	Policy !	No.	Amount
			\$
	<del>-</del>		
	<u>.</u>		

INSURANCE (Continued)	
Exp. Date	Agent
Claims Pending	Nature & Status:
F	
TAXES:	
Income Taxes, Federal State and Local	
Returns kept foryears	
Where located	
Supporting Evidence	
Where filed during past five years	
Real Estate Taxes:	Water & Sewer Charges:
Receipts on Hand	
Gifts, Dates, Amounts:	
FICA, Household Employees:	
	Part Time

Personal Property Taxes: \_\_\_\_\_ Other Taxes: \_

### 6 MISCELLANEOUS:

Are you an Executor, Administrator, Trustee, Gua		
Give Details:		
Where valuable papers kept:		
Safe Deposit Box:		
Who has access to this box?		
Give Details:	1	
	•	
Credit Cards: Issuing Company, Numbers:		
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7	:	•
BUSINESS DATA:	•	
Owner:		
Name, address, and purpose:		
If fictitious, record thereof:		
Sole Proprietorship or Partnership:		
Partnership:		
Date and Substance of Agreement		
	<u> </u>	· · · · · · · · · · · · · · · · · · ·

INSURANCE (Co	ntinued)		•	
Beneficiaries			Agent	
			· ; · ·	<del> </del>
	· · · · ·			
of each, benefi service policies ment plans. Not fits, extended a	nsurance companies, nu ciaries named therein, in event of death or se special terms such as and paid-up insurance, ds and maturity date.	and i maturi double	name of agent ty of policy. Ir e indemnity, di	who would nclude retire- sability bene-
Auto Company			Policy No.	Limits
Exp. Date	Endorsements		Age	ent
declaration and ments limiting	nobile insurance compai coverage limits on eac or suspending coverag esses of agent who would	h polic e und	cy, expiration of ler special co	late, endorse- nditions, and
Personal Liability	/ Insurance:			
Company			Policy No.	Limits

**INSURANCE** (Continued)

*				
Exp. Date End		ments	Agent	
Hospital and h	Health Insurance:		1	
Company			Policy No.	Limits
xp. Date	Group-Class		Agent	
roperty Insu	rance:		:	
Company			Policy No.	Limits
			1	
xp. Date	Amount		Agent	
Other Insuran	ice:			
Company		Policy No.	Descri	ption
			4	

BUSINESS DATA (Continued)
Provisions as to Rights and Duties upon Dissolution, Death, etc.
Does Partner's Will Comply? Provisions for Purchase on Dissolutio
Corporation:
Date & State of Corporation:
Name and Address of Resident Agent
If foreign, record of compliance with local laws:
Substance of Articles, By-Laws, Recent Minutes:
Directors:
Stock Registry:
Annual Reports:
Types of Stock and Restrictions if any on sales and transfers:
Substance of Employees Bonus/Pension System, if any?

BUSINESS DATA (Continued)
Corporation (Continued)
Indebtedness of Corporation to Stockholders, if any; Security held if any; Indebtedness of Stockholders to Corporation, if any; Security held, if any:
Key Man Life or Disability Insurance, if any:
Attach Copy of Last Financial Statement
8 GENERAL BUSINESS DATA:
Are Bulk Sales and Secured Transactions made in accordance with Commercial Code:
Copy of Lease for Business Premises; Sub-Lease; Option to Purchase:
Title and Other Papers relating to Business Premises:
What are Accounting Practices as to Depreciation of Property owned or leased and/or Improvements:
List all Fire and other Casualty Insurance Policies, Amounts, Expiration Dates:

# GENERAL BUSINESS DATA (Continued)

## LIST OF MATERIALS FOR USE IN ANNUAL LEGAL CHECK-UP

- 1. Social Security card.
- 2. Birth and marriage certificates for client, spouse and children.
- 3. Any divorce decree.
- 4. Armed forces discharge papers, disability records and G.I. insurance policy.
- 5. Abstracts, surveys and deeds to real estate, title policies, zoning use permits or variances, leases, and options.
- 6. List of expenditures for improvements of real estate, if any.
- 7. Receipts for Real Estate Taxes, water and sewer rents.
- 8. Statement of settlement for any sales or purchases of real estate.
- 9. Will and codicils.
- 10. All life insurance and casualty policies pertaining to personal affairs or business.
- 11. All income tax returns, federal and local.
- 12. Partnership agreements.
- 13. Documents pertaining to purchase or sale of business assets.
- 14. Corporate records, particularly stockholders agreements and last financial statement.
- 15. Other pertinent material.

ADDITIONAL INFORMATION				
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